8 Decisions to Settle Before You Request Pricing

Mark each one settled or open. Open decisions go in the request too.

ALTO-HARTLEY

Project _____ Prepared by _____ Date _____

1 Menu and service model

Menu categories, service style, and service periods

☐ Settled ☐ Open

2 Production volume

Counts by service period, busiest days, and expected growth

☐ Settled ☐ Open

3 Floor plan and workflow

Drawings or a dimensioned sketch, plus what can and cannot move

☐ Settled ☐ Open

4 Building capacity

Electrical, gas, water and drains, and the existing hood and exhaust

☐ Settled ☐ Open

5 Must-have equipment

Required items and models, flexible items, and equipment staying in place

☐ Settled ☐ Open

6 Budget and financing

The range, what it covers, and any financing or leasing plans

☐ Settled ☐ Open

7 Opening date

The target, fixed constraints, and available flexibility

☐ Settled ☐ Open

8 Approvals

The final decision-maker, phase reviewers, and purchasing rules

☐ Settled ☐ Open

Bring this sheet to your equipment pricing request.

altohartley.com/contact-us-for-equipment-pricing
(703) 883-1448